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DATE: 18-déc-08

Your reference No. :  
Our Quotation No. : Q20080851  
Contact person : Mr. Regis Houllier  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	MTG18B-080PD1LSEAAX-X	Magnev 2 wires Detector 80mm DIN Flange	1	497,00	497,00	6
2	MTG14C-AEGX-X	Magnev 2 wires converter, wall mounted	1	362,50	362,50	6
3	SMC11-10AA	10 meters cable	1	107,50	107,50	6
Total				EURO	967,00	
Minimum Charge				EURO	0,00	
* Packing & Handling charges				EURO	0,00	
Freight Charge				EURO		
Sub-total				EURO	967,00	
VAT 21%				EURO		
Total				EURO	967,00	

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder,  
Unless otherwise instructed on your order sheet.

**Payment Terms:** Advance payment by T/T remittance

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier - Director  
Product Division